

# Alexander Sousa

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## EDUCATION

### TUFTS UNIVERSITY

Medford, MA

*Class of 2026 Bachelor of Arts in Economics and Romance Studies (Portuguese & Spanish)*

May 2026

**Selected Coursework:** Econometrics; Statistics; Environmental Economics; Urban Economics; Economics of Management and Strategy; Business Spanish; Economic Statistics

**GPA:** 3.64 | **ACT:** 35/36

**UNIVERSITY OF SEVILLA** (*Study abroad*)

Sevilla, Spain

**POMPEU FABRA UNIVERSITY** (*Study abroad*)

Barcelona, Spain

International Finance; Economics of the European Union; Iberian Cultural Studies; Catalan Language Studies

**Honors:** Dean's List; Laminan Prize for academic excellence in Romance Languages; Portuguese Language Award

## EXPERIENCE

### STRATEGY 5 CONSULTING

Andover, MA

*Consulting Associate (Contract)*

July 2026 - Present

- Conduct market research and data analysis for clients addressing economic development and strategic growth
- Built a Python-based public-procurement intelligence platform monitoring 250 Massachusetts municipalities and agencies, centralizing 500+ open solicitations and using LLM-assisted scoring to rank opportunities by alignment
- Support business development through market identification, municipal research, and preparation of client outreach

### REMI - REGIONAL ECONOMIC MODELS, INC.

Amherst, MA

*Economic Assistant Intern*

Summer 2025

- Drove business development with federal, state, and regional energy organizations (U.S. Department of Energy, ISO-NE), generating 30+ qualified leads and securing meetings to scope new applied research engagements in the US
- Conducted quality assurance reviews of economic models for ~40 clients, including contracts exceeding \$100K, validating model inputs and outputs, testing software features, and identifying software bugs before client delivery
- Translated complex economic model outputs into clear, actionable insights for regulators, energy planners, and investors, developing reports and client-facing presentations that distilled technical methodologies into strategy
- Presented a technical webinar on IRA tax credit reductions to ~50 industry attendees, modeling the economic, fiscal, and environmental impacts of federal renewable energy policy changes across New York, California, and Texas

### LEXINGTON RECREATION SOAR CAMP

Lexington, MA

*Director*

Summers 2023 - 2024

- Directed daily operations for a 100-person program, managing scheduling, logistics, and staff coordination
- Designed and executed staff development initiatives for a 20-person team, fostering cohesion and effectiveness
- Optimized performance through structured evaluations, weekly leadership reviews, and targeted one-on-one coaching

## ON-CAMPUS INVOLVEMENT

**Tufts University Geological Society - Co-President**

2025 - 2026

**Tufts Chess Club - Exchequer**

2025 - 2026

**Romance Studies Department - Contributor to Literary Journal; Portuguese Club; Spanish Club**

2023 - 2026

## SKILLS

**Computer:** R, Stata, Excel (advanced), Python, statistical modeling, data visualization, econometric modeling, REMI economic forecasting tools (E3+, Policy Insight, Tax-PI), Claude Code, AWS, Adobe Creative Suite, GIS tools (ArcGIS)

**Business Development:** Lead generation, client outreach, strategic partnership building, market research

**Language:** Fluent Spanish and Portuguese; introductory Italian and Catalan

## INTERESTS

Award-Winning Film Photographer, Personal Investing, GeoGuessr (top ~3,000 globally), Chess, Website Design